



# Business Leadership Group

Walt Wiley | Run to Win | 1 of 3

Walt mentions that there are 18-20 commonly used definitions of the word “run.” While the first definition associated with the word regards a footrace, the idea of “tending, directing, or taking responsibility for is also powerfully central to FCCI’s reason to exist—a global Fellowship of business leaders bound together by the idea of *running* a company for Christ.

In light of his thought, what comes to mind when you consider “running your company to win?”

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Western culture has ironically shifted to look down upon people who want to be the best, finish first when it comes to many arenas of life. Walt points out that it is not “wrong to win.” Why do you think that some people argue that it is wrong to win? [think of academic circles that are eliminating grades]

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Walt powerfully quotes Francine Ward: “You encounter many obstacles as you strive to win. Some may be real, some imagined, some tangible, some created by others, some are self-imposed. However they manifest, you will always be given the choice as to whether to give them power.”

As you go about running your company for Christ, how can you apply this quote to daily challenges?

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But those who wait for the Lord [who expect, look for, and hope in Him] shall change and renew their strength and power; they shall lift their wings and mount up [close to God] as eagles [mount up to the sun]; they shall run and not be weary, they shall walk and not faint or become tired.

Is 40:31 AMP

Select the item above that would make the most impact or warrants immediate attention and answer the following questions:

1. Should I apply this concept or practice to my business or personal life?
2. Can I commit to a schedule to implement this application? [explain and discuss with the group, if necessary]

Comment:

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For as he thinks in his heart, so *is* he. Proverbs 32:7a NKJV

Development Objectives:  
Life, Leadership,  
Excellence, Kingdom



# Business Leadership Group

Walt Wiley | Run to Win | 2 of 3

Walt-ism: "There are no special rules for leaders."

Walt shared a powerful story of one man's dream to make a movie on a shoestring that came to be considered as one of the top 100 movies of all time. The days and months preceding Rocky's success as a movie were certainly bleak and filled with doubt; but the main character's urge to win has become legendary. Have you ever experienced similar bleak moments preceding your dream's fulfillment?

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Walt states: "Be very, very careful to avoid the temptation that's associated with running to win"

Read Proverbs 6:16-19 out loud. Have you ever witnessed someone so obsessed with winning that their feet ran to sin? [be prepared to share with your group]

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Persistence and determination are required to run a business; but those same attributes can lead us into sin. Have your persistence and will to win ever taken you into sin? [share with the group as appropriate]

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Walt states: "As you run your company to win, make sure that you do not excuse patterns of behavior that grieve the heart of God... In your quest to do God's will, make sure you don't break God's law—I see it all the time." Given that our blind spots are much larger than our vision, is there someone in your company who you have opened yourself to accountability? [share with your group]

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There are six things the LORD hates, seven that are detestable to him: haughty eyes, a lying tongue, hands that shed innocent blood, a heart that devises wicked schemes, feet that are quick to rush into evil, a false witness who pours out lies and a man who stirs up dissension among brothers. Pr 6:16-19 NIV

Select the item above that would make the most impact or warrants immediate attention and answer the following questions:

1. Should I apply this concept or practice to my business or personal life?
2. Can I commit to a schedule to implement this application? [explain and discuss with the group, if necessary]

Comment:

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# Business Leadership Group

Walt Wiley | Run to Win | 3 of 3

**“God called many to lead and succeed. He never called anyone to break His rules.”—Walt Wiley**

There are great temptations for leaders to think that there are special rules for them; but God never intended it to be that way. “Rank does not infer privilege nor power, it imposes responsibility”—Peter Drucker | “God is not partial to princes”—Job 34:19 | Have you ever struggled with a sense of privilege?

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Walt states the following as a key point: “There is a temptation to allow *what I run* to pull me away from what I should be doing.” Do you agree? [share with the group]

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What does it mean to run to win? Reflect upon 1 Cor 9:24-26a and share your thoughts with your group. [see Walt’s key scripture references below]

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I run in the path of your commands, for you have set my heart free. Ps 119:32 NIV

The eyes of the Lord search the whole earth in order to strengthen those whose hearts are fully committed to him. 2 Chronicles 16:9a NLT

Don’t you realize that in a race everyone runs, but only one person gets the prize? So run to win! All athletes are disciplined in their training. They do it to win a prize that will fade away, but we do it for an eternal prize. So I run with purpose in every step. 1 Cor 9:24-26a NLT

Select the topic above that would make the most impact or warrants immediate attention and answer the following questions:

1. Should I apply this concept or practice to my business or personal life?
2. Can I commit to a schedule to implement this application? [explain and discuss with the group, if necessary]

Comment:



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